



### Small Business Advocacy



**Toll-Free Number** 1-800-472-9861 or 505-667-7473

E-Mail Address lsba@lanl.gov

# Small Business Advocacy Locations

**Los Alamos National Laboratory Community Relations Office** 

1619 Central Avenue P.0. Box 1663, MS A117 Los Alamos, NM 87545 Telephone: 505-665-4400 Toll-Free: 888-841-8256 Fax: 505-665-4411

Española Outreach Center Northern New Mexico Community College

> 921 Paseo de Oñate Española, NM 87532 Telephone: 505-753-3682 Toll-Free: 800-472-9861 Fax: 505-753-4679

Santa Fe County Chamber of Commerce (Santa Fe Premium Outlet Mall)

Thursdays and by appointment with Tim Martinez at 505-667-2390 8380 Cerrillos Road, Suite 302 Santa Fe, NM 87507

#### SUPPLIER DEVELOPMENT

The LSBA, in partnership with the Supply Chain Management (SUP), is developing a small business training and supplier development program that will increase the capabilities of businesses to participate in new markets and respond to a more stringent quality environment.

To get a current schedule of supplier training you may visit our web site:

<a href="http://www.lanl.gov/orgs/cr/cr\_lsba.shtml">http://www.lanl.gov/orgs/cr/cr\_lsba.shtml</a> or send an e-mail request to <a href="https://sba@lanl.gov">lsba@lanl.gov</a></a>

The LSBA offers training opportunities for small businesses, in partnership with the following organizations:

- New Mexico Procurement Assistance Program
- LANL Small Business Office
- LANL Supply Chain Management
- Small Business Administration
- Small Business Development Centers
- Northern New Mexico Supplier Alliance



## Small Business Advocacy (LSBA) Mission Statement

To promote the interests of small businesses to Laboratory personnel by encouraging the utilization of their products and services.

#### LSBA PROGRAM

A portion of the Small Business Office functions have been reassigned to the Laboratory Small Business Advocacy (LSBA). The LSBA is part of the Community Relations Office (CRO).

Small business outreach duties are now handled by LSBA, which include identifying business resources to match procurement opportunities within the Laboratory, communicating supplier concerns through appropriate channels, providing supplier training, and other outreach related activities. The LSBA will continue to work closely with the Small Business Office and the Procurement Organization to promote small business interests.

#### ESPANOLA RESOURCE CENTER

An Espanola Outreach Resource Center has been opened at the Northern New Mexico Community College. The office will serve as a resource center for the business communities to learn of opportunities and avenues of increasing their business relationships with LANL. Procurement personnel from LANL and KSL are also welcome to utilize the center for networking purposes and to fulfill procurement requirements.



#### LSBA PERSONNEL

LSBA personnel can work with you to match your business interest, products, or services with current LANL procurement opportunities. For more information please contact the following LSBA personnel:

#### Acting Team Leader Mick A. Trujillo

505-665-3479

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Tim Martinez 505-667-2390 timothy@lanl.gov

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